

NOW HIRING | **SALES REPRESENTATIVE**



Sales Representative

Location: Houston, TX or Dallas, TX

Employment Type: Full-Time

Compensation: Base Salary \$45,000–\$65,000 (DOE) + Commission

About Us

At Inland Tarp & Liner (ITL), we've built our reputation for quality, connection, and trust. As an employee-owned company, we take pride in delivering premium-quality, custom containment solutions for agriculture, athletics, industry, and construction. Our products support the backbone of essential industries—and we're growing.

We're looking for a Sales Representative who thrives on building relationships, finding customer solutions, and driving results in a team-centered environment.

What You'll Do

- Present and promote ITL's solutions and services to new and existing customers
- Conduct needs assessments to offer tailored, effective solutions
- Develop and maintain strong business relationships through cold calling, networking, and referrals
- Follow up diligently on leads and opportunities to move them through the pipeline
- Collaborate across departments to ensure smooth sales execution and customer satisfaction
- Analyze market trends, report on activity, and support strategic sales planning
- Maintain accurate sales records and an opportunity pipeline

What We're Looking For

- 3+ years of successful sales experience (textile, geosynthetic, or fabrication industry preferred)
- Track record of meeting or exceeding sales goals
- Strong interpersonal, communication, and negotiation skills
- A self-starter with the ability to work independently and as part of a team
- Organized, dependable, and comfortable in a fast-paced, goal-driven environment
- Proficiency in Microsoft Office and sales reporting systems/processes
- Valid driver's license and willingness to travel

SALES REPRESENTATIVE, CONT.



Who You Are

You're results-driven, resourceful, and proactive. You love connecting with people, solving problems, and making an impact. You enjoy a challenge and are motivated by the opportunity to contribute to a company that values relationships, accountability, and community.

Why Inland Tarp & Liner?

- Employee-owned—you share in the success you help create
- Challenging work with a team that feels like family
- Competitive pay, excellent benefits, and opportunity to grow
- A values driven culture committed to quality, integrity, and supporting the industries that support us all

Join Us

Help us continue to lead the way in advanced containment solutions—while building a career you can be proud of.

Apply now and grow with us at Inland Tarp & Liner.

To apply, send a cover letter and resume to recruitment@inlandtarp.com

